

## DirectBonds Indicative Fixed Rate Senior Bonds

Thursday, 3 November 2016

ISSUER	ISIN	COUPON TYPE	COUPON	FREQUENCY	CALL DATE	MATURITY DATE	FACE VALUE*	YIELD**	RUNNING YIELD***	CAPITAL PRICE	CAPITAL VALUE	ACCRUED	TOTAL VALUE
Sydney Airport Finance	AU300SAFC041	CIB	3.76%	Quarterly		20/11/2020	\$13,572	5.28%	3.63%	140.76	\$14,076	\$110	\$14,186
Australian Gas Networks	AU300ENL0039	CIB	3.04%	Quarterly		20/08/2025	\$13,179	4.97%	2.91%	137.69	\$13,769	\$86	\$13,855
Sydney Airport Finance	AU3AB0000085	CIB	3.12%	Quarterly		20/11/2030	\$12,731	5.80%	3.18%	124.73	\$12,473	\$85	\$12,558
^ Morgan Stanley	XS0780192802	Fixed	8.00%	SemiAnnual		09/05/2017	\$50,000	3.13%	7.81%	102.42	\$51,211	-\$22	\$51,189
^ Morgan Stanley	XS0819243097	Fixed	7.38%	Annual		22/02/2018	\$10,000	3.15%	7.01%	105.24	\$10,524	\$522	\$11,046
Mackay Sugar Limited	AU3CB0207116	Fixed	7.25%	SemiAnnual		05/04/2018	\$10,000	5.45%	7.08%	102.40	\$10,240	\$66	\$10,306
Cash Converters International Ltd	AU3CB0213957	Fixed	7.95%	SemiAnnual		19/09/2018	\$10,000	6.55%	7.76%	102.40	\$10,240	\$108	\$10,348
Downer Group Finance Pty Ltd	AU3CB0209229	Fixed	5.75%	SemiAnnual		29/11/2018	\$10,000	3.66%	5.52%	104.11	\$10,411	\$253	\$10,664
CBL Corporation Limited	AU3CB0220341	Fixed	8.25%	SemiAnnual		17/04/2019	\$10,000	0.00%	7.68%	107.40	\$10,740	\$16	\$10,756
G8 Education Limited	AU3CB0212140	Fixed	7.65%	SemiAnnual		07/08/2019	\$10,000	6.00%	7.35%	104.10	\$10,410	\$191	\$10,601
^ Apple Inc	AU3CB0232304	Fixed	2.85%	SemiAnnual		28/08/2019	\$10,000	1.97%	2.78%	102.40	\$10,240	\$55	\$10,295
PMP Finance Pty Limited	AU3CB0232932	Fixed	6.43%	SemiAnnual		17/09/2019	\$10,000	5.75%	6.32%	101.75	\$10,175	\$91	\$10,266
360 Capital Investment Management Limited	AU3CB0224103	Fixed	6.90%	SemiAnnual		19/09/2019	\$10,000	5.67%	6.69%	103.20	\$10,320	\$93	\$10,413
^ Glencore Australia Holdings Pty Ltd	AU3CB0224129	Fixed	4.50%	SemiAnnual		19/09/2019	\$10,000	3.35%	4.36%	103.10	\$10,310	\$61	\$10,371
Integrated Packaging Group Pty Ltd	AU3CB0233062	Fixed	7.30%	SemiAnnual		29/09/2019	\$10,000	6.34%	7.12%	102.50	\$10,250	\$79	\$10,329
DBNGP Finance Corporation Pty Ltd	AU3CB0201697	Fixed	6.00%	SemiAnnual		11/10/2019	\$10,000	3.92%	5.68%	105.68	\$10,568	\$44	\$10,613
^ Alumina Ltd	AU3CB0225480	Fixed	5.50%	SemiAnnual		19/11/2019	\$10,000	3.81%	5.25%	104.80	\$10,480	\$257	\$10,737
^ Westpac Banking Corporation	AU000WBCHAM4	Fixed	7.25%	SemiAnnual		11/02/2020	\$100,000	2.60%	6.33%	114.46	\$114,455	\$1,734	\$116,189



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Qantas Airways Limited	AU3CB0208122	Fixed	6.50%	SemiAnnual		27/04/2020	\$10,000	3.65%	5.95%	109.20	\$10,920	\$18	\$10,938
^ Capitol Treasury Pty Ltd	AU3CB0237147	Fixed	8.25%	SemiAnnual		10/05/2020	\$10,000	7.14%	7.98%	103.40	\$10,340	-\$7	\$10,333
^ Lend Lease Finance Ltd	AU3CB0208502	Fixed	6.00%	SemiAnnual		13/05/2020	\$10,000	3.58%	5.56%	107.93	\$10,793	-\$10	\$10,783
Adani Abbot Point Terminal Pty Ltd	AU3CB0221422	Fixed	7.10%	SemiAnnual		29/05/2020	\$10,000	6.70%	7.01%	101.25	\$10,125	\$313	\$10,438
JEM (Southbank) Pty Ltd	AU300JEME028	Fixed	6.64%	SemiAnnual	28/06/2018	28/06/2020	\$10,000	3.45%	6.32%	105.03	\$10,503	\$239	\$10,743
^ IMF Bentham	AU3CB0236735	Fixed	7.40%	SemiAnnual		30/06/2020	\$10,000	5.96%	7.07%	104.65	\$10,465	\$261	\$10,726
Telstra Corp. Ltd	AU3CB0152940	Fixed	7.75%	SemiAnnual		15/07/2020	\$50,000	2.54%	6.56%	118.22	\$59,112	\$1,211	\$60,323
^ APT Pipelines	AU3CB0155133	Fixed	7.75%	SemiAnnual		22/07/2020	\$100,000	3.20%	6.69%	115.78	\$115,783	\$2,262	\$118,045
^ QPH Finance Co Pty Ltd	AU3CB0211647	Fixed	5.75%	SemiAnnual		29/07/2020	\$10,000	3.29%	5.30%	108.54	\$10,854	\$158	\$11,012
^ FBG Treasury Australia Pty Ltd	AU3CB0231827	Fixed	3.75%	SemiAnnual		07/08/2020	\$10,000	2.66%	3.61%	103.86	\$10,386	\$94	\$10,480
^ Aviation Training Investments Pty Ltd	AU3CB0233955	Fixed	7.50%	SemiAnnual		13/11/2020	\$10,000	6.55%	7.26%	103.30	\$10,330	-\$12	\$10,318
Stockland Trust	AU3CB0164820	Fixed	8.25%	SemiAnnual		25/11/2020	\$10,000	2.99%	6.88%	119.93	\$11,993	\$372	\$12,365
^ Global Switch Property	AU3CB0217347	Fixed	6.25%	SemiAnnual		23/12/2020	\$10,000	3.69%	5.70%	109.70	\$10,970	\$234	\$11,204
^ Impact Group Aus Pty Ltd	AU3FN0030110	Fixed	8.50%	Quarterly		12/02/2021	\$10,000	7.07%	8.35%	101.85	\$10,185	-\$12	\$10,173
^ RWH Finance Pty Ltd	AU300RWHF012	Fixed	6.20%	SemiAnnual	26/03/2017	26/03/2021	\$10,000	3.30%	6.13%	101.10	\$10,110	\$72	\$10,182
McPherson`s Limited	AU3CB0228617	Fixed	7.10%	SemiAnnual		31/03/2021	\$10,000	6.09%	6.84%	103.85	\$10,385	\$74	\$10,459
Qantas Airways Limited	AU3CB0221141	Fixed	7.50%	SemiAnnual		11/06/2021	\$10,000	3.77%	6.49%	115.60	\$11,560	\$305	\$11,865
Plenary Bond Finance Unit Trust	AU3CB0221968	Fixed	7.50%	Quarterly		16/06/2021	\$10,000	5.36%	7.02%	106.90	\$10,690	\$14	\$10,704



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SCT Logistics	AU3CB0230704	Fixed	7.65%	SemiAnnual		24/06/2021	\$10,000	5.87%	7.14%	107.10	\$10,710	\$284	\$10,994
W A Stockwell	AU3CB0230878	Fixed	7.75%	Quarterly		29/06/2021	\$10,000	6.61%	7.51%	103.20	\$10,320	\$83	\$10,403
^ Sun Group Finance Pty Ltd	AU3CB0225910	Fixed	4.90%	SemiAnnual		08/12/2021	\$10,000	3.31%	4.56%	107.37	\$10,737	\$203	\$10,941
^ Downer Group Finance Pty Ltd	AU3CB0228070	Fixed	4.50%	SemiAnnual		11/03/2022	\$10,000	4.18%	4.43%	101.52	\$10,152	\$71	\$10,223
Qantas Airways Limited	AU3CB0220929	Fixed	7.75%	SemiAnnual		19/05/2022	\$10,000	3.83%	6.49%	119.35	\$11,935	\$362	\$12,297
Praeco Pty Ltd	AU3CB0037919	Fixed	7.13%	Quarterly	28/07/2020	28/07/2022	\$10,000	3.56%	6.35%	112.40	\$11,240	\$19	\$11,259
^ Apple Inc	AU3CB0232296	Fixed	3.70%	SemiAnnual		28/08/2022	\$10,000	2.59%	3.49%	105.94	\$10,594	\$71	\$10,666
^ Stockland Trust	AU3CB0234128	Fixed	4.50%	SemiAnnual		23/11/2022	\$10,000	3.25%	4.21%	106.80	\$10,680	\$205	\$10,886
^ Rabobank Netherlands AU	AU3CB0220093	Fixed	5.50%	SemiAnnual		11/04/2024	\$10,000	3.49%	4.87%	113.03	\$11,303	\$41	\$11,344
^ Asciano Finance Ltd	AU3CB0229680	Fixed	5.25%	SemiAnnual		19/05/2025	\$10,000	4.64%	5.04%	104.24	\$10,424	\$245	\$10,669
^ Qantas Airways Limited	AU3CB0240109	Fixed	4.75%	SemiAnnual		12/10/2026	\$10,000	4.01%	4.48%	106.05	\$10,605	\$34	\$10,639
Praeco Pty Ltd	AU300ABN2031	IAB	Annuity	Quarterly		15/08/2020	\$2,042	4.55%	3.43%	43.74	\$893		\$893
JEM CCV	AU000JCCV015	IAB	Annuity	Quarterly		15/06/2022	\$2,042	4.80%	5.54%	61.93	\$1,265		\$1,265
^ MPC Funding Ltd	AU300MPCF026	IAB	Annuity	Quarterly		31/12/2025	\$2,042	4.84%	3.76%	74.86	\$1,529		\$1,529
Plenary Health Finance	AU300PHFL019	IAB	Annuity	Quarterly		15/09/2029	\$2,042	5.39%	4.91%	97.72	\$1,995		\$1,995
Australian National University	AU300ANUU019	IAB	Annuity	Quarterly		07/10/2029	\$2,042	4.62%	3.82%	89.83	\$1,834		\$1,834
Plenary Justice SA Pty	AU300PLJP014	IAB	Annuity	Quarterly		15/06/2030	\$2,042	5.34%	4.22%	92.96	\$1,898		\$1,898
JEM NSW Schools II	AU300JEMF017	IAB	Annuity	Quarterly		28/02/2031	\$2,042	5.16%	3.73%	91.00	\$1,858		\$1,858



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Civic Nexus Finance Pty Ltd	AU000CNFL011	IAB	Annuity	Quarterly		15/09/2032	\$2,042	5.11%	4.70%	106.95	\$2,184		\$2,184
Novacare	AU300NCRE023	IAB	Annuity	Quarterly		15/04/2033	\$2,042	5.26%	3.97%	97.08	\$1,982		\$1,982
^ MPC Funding Ltd	AU300MPCF018	IAB	Annuity	Quarterly		31/12/2033	\$10,000	5.30%	3.91%	98.14	\$9,814		\$9,814
JEM (Southbank) Pty Ltd	AU300JEME010	IAB	Annuity	Quarterly		28/06/2035	\$2,042	5.65%	4.36%	103.62	\$2,116		\$2,116
JEM NSW Schools II	AU300JEMF025	IAB	Annuity	Quarterly		28/11/2035	\$2,042	5.37%	3.81%	100.27	\$2,047		\$2,047

\*Current Face Value on CIB bonds represents the Inflation Adjusted Face Value.

\*Current Face Value on IAB bonds represents the Notional Face Value.

\*\*Yield for Floating Rate Notes is the swap rate to Maturity/Call plus the trading margin.

\*\*Yield for CIB and IAB equals Real Yield plus a current inflation assumption of 2.5%.

\*\*\*CIB and IAB running yield quoted is a commencing value, given current indexation, but will accrete up with inflation.

^Must be a wholesale client to purchase these bonds.

The beneficial ownership of the client's securities remains with the client, and are the client's assets, at all times.

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# DirectBonds Indicative Fixed Rate Callable Bonds

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^ Elm Bv (Swiss Rein Co)	AU3CB0024743	Fixed	7.64%	SemiAnnual	25/05/2017		\$100,000	3.37%	7.46%	102.30	\$102,300	\$3,444	\$105,744
^ Cooperatieve Rabobank UA	AU3CB0230886	Fixed	5.00%	SemiAnnual	02/07/2020	02/07/2025	\$10,000	3.71%	4.79%	104.35	\$10,435	\$174	\$10,609
^ Eric Insurance Ltd	AU3CB0238905	Fixed	10.00%	SemiAnnual	04/08/2021	04/08/2026	\$10,000	8.63%	9.50%	105.25	\$10,525	\$264	\$10,789
^ National Australia Bank Ltd	AU3CB0239689	Fixed	4.00%	SemiAnnual	21/09/2021	21/09/2026	\$10,000	3.57%	3.93%	101.90	\$10,190	\$52	\$10,242
^ StockCo Holdings Pty Limited	AU3CB0240117	Fixed	8.75%	Monthly	06/10/2021	06/10/2022	\$10,000	7.84%	8.44%	103.70	\$10,370	\$2	\$10,372

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\*\*Yield for CIB and IAB equals Real Yield plus a current inflation assumption of 2.5%.

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# DirectBonds Indicative Floating Rate Senior Bonds

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Morgan Stanley	AU3FN0001798	Floating	0.47%	Quarterly		22/02/2017	\$10,000	3.07%	2.20%	99.78	\$9,978	\$46	\$10,024
G8 Education Limited	AU3FN0022281	Floating	3.90%	Quarterly		03/03/2018	\$10,000	5.41%	5.60%	100.30	\$10,030	\$97	\$10,127
McPherson`s Limited	AU3FN0026977	Floating	4.30%	Quarterly		31/03/2019	\$10,000	6.09%	6.04%	100.00	\$10,000	\$63	\$10,063
SCT Logistics	AU3FN0027934	Floating	4.40%	Quarterly		24/06/2019	\$10,000	5.57%	6.05%	101.55	\$10,155	\$71	\$10,226
^ Apple Inc	AU3FN0028502	Floating	0.65%	Quarterly		28/08/2019	\$10,000	2.11%	2.36%	100.98	\$10,098	\$45	\$10,143
Dicker Data Limited	AU3FN0026936	Floating	4.40%	Quarterly		26/03/2020	\$10,000	5.75%	6.03%	101.80	\$10,180	\$71	\$10,251
CML Group Limited	AU3FN0027488	Floating	5.40%	Monthly	18/05/2020	18/05/2021	\$10,000	6.19%	6.77%	103.75	\$10,375	\$38	\$10,413
DBCT Finance Pty Ltd (Dalrymple Bay)	AU300BBIF034	Floating	0.30%	Quarterly		09/06/2021	\$10,000	4.59%	2.22%	91.15	\$9,115	\$33	\$9,148
^ Axsesstoday	AU3FN0029096	Floating	6.50%	Quarterly	09/10/2020	09/10/2021	\$10,000	7.84%	8.04%	102.50	\$10,250	\$63	\$10,313
^ Sun Group Finance Pty Ltd	AU3FN0025987	Floating	2.05%	Quarterly		16/12/2024	\$10,000	4.31%	3.76%	100.75	\$10,075	\$54	\$10,129
DBCT Finance Pty Ltd (Dalrymple Bay)	AU300BBIF042	Floating	0.37%	Quarterly		09/06/2026	\$50,000	5.62%	2.64%	79.28	\$39,641	\$169	\$39,811

\*Current Face Value on CIB bonds represents the Inflation Adjusted Face Value.

\*Current Face Value on IAB bonds represents the Notional Face Value.

\*\*Yield for Floating Rate Notes is the swap rate to Maturity/Call plus the trading margin.

\*\*Yield for CIB and IAB equals Real Yield plus a current inflation assumption of 2.5%.

\*\*\*CIB and IAB running yield quoted is a commencing value, given current indexation, but will accrete up with inflation.

^Must be a wholesale client to purchase these bonds.

The beneficial ownership of the client's securities remains with the client, and are the client's assets, at all times.

This report and the yields and prices of the securities are provided by FIIG based upon available yields and prices sourced from leading market

makers and data services as well as any available market information and feedback when market volume and turnover is low or not transparent as at the reporting date.



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### DirectBonds Indicative Floating Rate Senior Bonds Thursday, 3 November 2016

ISSUER	ISIN	COUPON TYPE	ISSUE MARGIN	FREQUENCY	CALL DATE	MATURITY DATE	FACE VALUE*	YIELD**	RUNNING YIELD***	CAPITAL PRICE	CAPITAL VALUE	ACCRUED	TOTAL VALUE	
Yields and prices are indicative only	and there is no guarantee as to	their accuracy. T	The yields a	and prices for the s	ecurities are	an estimate bas	sed on							
the information available to FIIG as	e information available to FIIG as at the reporting date and do not necessarily represent the market price or a price at which FIIG or any other party will buy or													
ell the securities and may change without notice. If no yield or security is provided for any security, this is because there is insufficient information available to FIIG to provide a yield or price for the security														
The yields and prices will be impact	ted by transaction size, the issuer	's financial circu	mstances,	market and econor	nic condition	s and the supply	y and demand	d dynamics	s prevailing	at the time t	he client's sea	curities are bo	ught	
and sold, amongst other things. Th	Id sold, amongst other things. The historical yield, price or performance of the securities is no guarantee of their future performance													
The yields and prices are not an offer by FIIG to buy or sell the securities. Should the client wish to sell their securities prior to maturity, FIIG will use its best endeavours to assist the client to sell those securities.														

The yields and prices are not an offer by FIIG to buy or sell the securities. Should the client wish to sell their securities prior to maturity, FIIG will use its best endeavours to assist the client to sell those securities. However, FIIG does not make a market in the securities



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#### DirectBonds Indicative Floating Rate Callable Bonds Thursday, 3 November 2016

ISSUER	ISIN	COUPON TYPE	ISSUE MARGIN	FREQUENCY	CALL DATE	MATURITY DATE	FACE VALUE*	YIELD**	RUNNING YIELD***	CAPITAL PRICE	CAPITAL VALUE	ACCRUED	TOTAL VALUE
^ Elm Bv (Swiss Rein Co)	AU3FN0002531	Floating	1.17%	SemiAnnual	25/05/2017		\$100,000	4.28%	3.31%	99.40	\$99,400	\$1,499	\$100,899
^ National Australia Bank Ltd	AU3FN0017356	Floating	2.20%	Quarterly	28/11/2017	28/11/2022	\$10,000	2.52%	3.87%	101.48	\$10,148	\$75	\$10,224
^ AMP Bank Limited	AU3FN0017620	Floating	3.10%	Quarterly	21/12/2017	21/12/2022	\$10,000	2.74%	4.73%	102.31	\$10,231	\$62	\$10,293
^ Bendigo and Adelaide Bank Ltd	AU3FN0021952	Floating	2.80%	Quarterly	29/01/2019	29/01/2024	\$10,000	3.88%	4.48%	101.48	\$10,148	\$9	\$10,157
^ Westpac Banking Corporation	AU000WBCHBD1	Floating	2.05%	Quarterly	14/03/2019	14/03/2024	\$100,000	3.03%	3.72%	101.84	\$101,835	\$561	\$102,396
^ Insurance Australia Ltd	AU3FN0022364	Floating	2.80%	Quarterly	19/03/2019	19/03/2040	\$10,000	3.59%	4.43%	102.26	\$10,226	\$61	\$10,287
^ Australia and New Zealand Banking Group Ltd	AU3FN0023859	Floating	1.93%	Quarterly	25/06/2019	25/06/2024	\$10,000	3.05%	3.61%	101.74	\$10,174	\$42	\$10,217
^ Members Equity Bank Pty Ltd	AU3FN0024410	Floating	2.70%	Quarterly	29/08/2019	29/08/2024	\$10,000	4.12%	4.38%	101.06	\$10,106	\$85	\$10,191
Moneytech Finance Pty Ltd	AU3FN0026993	Floating	4.65%	Quarterly	17/04/2020	17/04/2022	\$10,000	6.12%	6.31%	101.50	\$10,150	\$37	\$10,187
^ Heritage Bank Ltd	AU3FN0027884	Floating	3.50%	Quarterly	24/06/2020	24/06/2025	\$10,000	4.51%	5.07%	103.34	\$10,334	\$60	\$10,394
^ Rabobank Netherlands AU	AU3FN0027991	Floating	2.50%	Quarterly	02/07/2020	02/07/2025	\$10,000	3.64%	4.11%	103.00	\$10,300	\$39	\$10,339
^ Genworth Financial Mortgage	AU3FN0027983	Floating	3.50%	Quarterly	03/07/2020	03/07/2025	\$10,000	4.96%	5.13%	101.86	\$10,186	\$49	\$10,234
^ MyState Bank Ltd	AU3FN0028346	Floating	5.00%	Quarterly	14/08/2020	14/08/2025	\$10,000	5.45%	6.41%	105.42	\$10,542	-\$13	\$10,529
^ AAI Ltd	AU3FN0029609	Floating	3.30%	Quarterly	18/11/2020	18/11/2040	\$10,000	4.30%	4.85%	104.09	\$10,409	\$112	\$10,521
^ Westpac Banking Corporation	AU3FN0030391	Floating	3.10%	Quarterly	10/03/2021	10/03/2026	\$100,000	3.78%	4.57%	105.79	\$105,788	\$741	\$106,529
^ Bank of Queensland Ltd	AU3FN0031167	Floating	3.40%	Quarterly	10/05/2021	10/05/2026	\$10,000	4.11%	4.89%	105.86	\$10,586	-\$4	\$10,582
^ Australia and New Zealand Banking Group Ltd	AU3FN0029575	Floating	2.70%	Quarterly	17/05/2021	17/05/2026	\$10,000	3.75%	4.26%	104.52	\$10,452	\$100	\$10,552
^ National Australia Bank Ltd	AU3FN0032470	Floating	2.40%	Quarterly	21/09/2021	21/09/2026	\$10,000	3.71%	3.99%	103.77	\$10,377	\$53	\$10,431



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### DirectBonds Indicative Floating Rate Callable Bonds Thursday, 3 November 2016

ISSUER	ISIN	COUPON TYPE	ISSUE MARGIN	FREQUENCY	CALL DATE	MATURITY DATE	FACE VALUE*	YIELD**	RUNNING YIELD***	CAPITAL PRICE	CAPITAL VALUE	ACCRUED	TOTAL VALUE
^ AAI Ltd	AU3FN0032710	Floating	3.20%	Quarterly	06/10/2022	06/10/2042	\$10,000	4.53%	4.71%	104.70	\$10,470	\$43	\$10,513

\*Current Face Value on CIB bonds represents the Inflation Adjusted Face Value.

\*Current Face Value on IAB bonds represents the Notional Face Value.

\*\*Yield for Floating Rate Notes is the swap rate to Maturity/Call plus the trading margin.

\*\*Yield for CIB and IAB equals Real Yield plus a current inflation assumption of 2.5%.

\*\*\*CIB and IAB running yield quoted is a commencing value, given current indexation, but will accrete up with inflation.

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