



Fixed Income Specialists

DirectBonds Indicative Fixed Rate Senior Bonds

Friday, 8 November 2013

ISSUER	COUPON TYPE	COUPON	FREQUENCY	CALL DATE	MATURITY DATE	RATING	FACE VALUE*	YIELD**	RUNNING YIELD***	CAPITAL PRICE	CAPITAL VALUE	ACCRUED INTEREST	TOTAL VALUE
ElectraNet Pty Ltd	CIB	5.21%	Quarterly		20/08/2015	AA-	\$73,480	5.15%	4.99%	153.38	\$76,692	-\$73	\$76,619
Sydney Airport Finance	CIB	3.76%	Quarterly		20/11/2020	BBB	\$12,847	6.70%	3.86%	125.01	\$12,501	-\$9	\$12,492
[^] Ale Finance Company Pty Limited	CIB	3.40%	Quarterly		20/11/2023	AAA	\$123,800	5.45%	3.27%	128.58	\$128,579	-\$80	\$128,499
Envestra Ltd	CIB	3.04%	Quarterly		20/08/2025	AA-	\$12,475	6.40%	3.31%	114.63	\$11,463	-\$7	\$11,456
Sydney Airport Finance	CIB	3.12%	Quarterly		20/11/2030	BBB	\$12,052	7.17%	3.81%	98.64	\$9,864	-\$7	\$9,857
[^] BNP Paribas Australia Branch	Fixed	6.50%	SemiAnnual		21/01/2014	A+	\$50,000	2.63%	6.45%	100.71	\$50,354	\$1,016	\$51,370
[^] Royal Bank of Scotland Australia Branch	Fixed	7.25%	SemiAnnual		10/03/2014	A	\$50,000	2.80%	7.15%	101.42	\$50,711	\$641	\$51,352
Leighton Finance Ltd	Fixed	9.50%	SemiAnnual		28/07/2014	BBB-	\$100,000	4.30%	9.17%	103.57	\$103,569	\$2,788	\$106,357
Wesfarmers Ltd	Fixed	8.25%	SemiAnnual		11/09/2014	A-	\$100,000	2.87%	7.91%	104.35	\$104,350	\$1,436	\$105,786
[^] Societe Generale	Fixed	6.75%	SemiAnnual		20/10/2014	A	\$50,000	3.23%	6.54%	103.21	\$51,605	\$223	\$51,828
[^] Stockland Trust	Fixed	8.50%	SemiAnnual		18/02/2015	A-	\$50,000	3.69%	8.03%	105.88	\$52,940	\$1,005	\$53,945
GE CAP Australia Funding Pty Ltd	Fixed	6.00%	SemiAnnual		15/04/2015	AA+	\$50,000	3.01%	5.76%	104.13	\$52,065	\$239	\$52,304
Telstra Corp. Ltd	Fixed	6.25%	SemiAnnual		15/04/2015	A	\$50,000	2.91%	5.97%	104.61	\$52,307	\$249	\$52,556
Morgan Stanley	Fixed	7.25%	SemiAnnual		26/05/2015	A-	\$50,000	3.55%	6.87%	105.49	\$52,743	\$1,685	\$54,428
DBNGP Finance Corporation Pty Ltd	Fixed	8.25%	SemiAnnual		29/09/2015	BBB-	\$50,000	4.19%	7.69%	107.24	\$53,619	\$513	\$54,132
Australia Pacific Airports (Melbourne) Pty Ltd	Fixed	6.00%	SemiAnnual		14/12/2015	A-	\$500,000	3.60%	5.73%	104.79	\$523,925	\$12,460	\$536,385

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ING Bank N.V. Sydney Branch	Fixed	7.00%	SemiAnnual		22/03/2016	A+	\$50,000	3.84%	6.54%	107.04	\$53,521	\$503	\$54,024
^ Westpac Banking Corporation	Fixed	6.75%	SemiAnnual		09/05/2016	AA-	\$100,000	3.26%	6.23%	108.29	\$108,290	\$75	\$108,365
^ BNP Paribas Australia Branch	Fixed	7.00%	SemiAnnual		24/05/2016	A+	\$50,000	3.85%	6.51%	107.54	\$53,769	\$1,637	\$55,405
DBCT Finance Pty Ltd (Dalrymple Bay)	Fixed	6.25%	SemiAnnual		09/06/2016	BBB+	\$10,000	4.61%	6.01%	103.93	\$10,393	\$268	\$10,661
Telstra Corp. Ltd	Fixed	7.00%	SemiAnnual		02/08/2016	A	\$50,000	3.48%	6.42%	109.06	\$54,528	\$979	\$55,507
^ Mirvac Group Funding Ltd	Fixed	8.00%	SemiAnnual		16/09/2016	BBB+	\$50,000	4.65%	7.35%	108.81	\$54,406	\$641	\$55,047
^ Commonwealth Bank of Australia	Fixed	5.75%	SemiAnnual		25/01/2017	AAA	\$50,000	3.79%	5.43%	105.86	\$52,929	\$867	\$53,796
^ Westpac Banking Corporation	Fixed	5.75%	SemiAnnual		06/02/2017	AAA	\$100,000	3.53%	5.39%	106.71	\$106,705	\$1,547	\$108,252
^ Morgan Stanley	Fixed	8.00%	SemiAnnual		09/05/2017	A-	\$50,000	4.53%	7.20%	111.07	\$55,534	\$44	\$55,578
^ Crown Group Finance Ltd	Fixed	5.75%	SemiAnnual		18/07/2017	BBB	\$50,000	4.66%	5.55%	103.65	\$51,826	\$922	\$52,748
BHP Finance Ltd	Fixed	3.75%	SemiAnnual		18/10/2017	A+	\$50,000	4.00%	3.78%	99.09	\$49,545	\$134	\$49,679
^ PMP Finance Pty Limited	Fixed	8.75%	SemiAnnual		23/10/2017	NR	\$10,000	8.56%	8.70%	100.60	\$10,060	\$51	\$10,111
^ Morgan Stanley	Fixed	7.38%	Annual		22/02/2018	A-	\$10,000	4.70%	6.70%	110.12	\$11,012	\$533	\$11,546
^ Mackay Sugar Limited	Fixed	7.25%	SemiAnnual		05/04/2018	NR	\$50,000	6.85%	7.14%	101.50	\$50,750	\$389	\$51,139
^ Silver Chef Limited	Fixed	8.50%	SemiAnnual		14/09/2018	NR	\$10,000	7.01%	8.02%	106.00	\$10,600	\$141	\$10,741
^ Cash Converters International Ltd	Fixed	7.95%	SemiAnnual		19/09/2018	NR	\$10,000	7.58%	7.84%	101.45	\$10,145	\$121	\$10,266

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^ Lend Lease Finance Ltd	Fixed	5.50%	SemiAnnual		13/11/2018	BBB-	\$10,000	5.08%	5.40%	101.84	\$10,184		\$10,184
^ Downer Group Finance Pty Ltd	Fixed	5.75%	SemiAnnual		29/11/2018	BBB	\$10,000	5.69%	5.73%	100.27	\$10,027	\$263	\$10,289
GE CAP Australia Funding Pty Ltd	Fixed	6.00%	SemiAnnual		15/03/2019	AA+	\$50,000	4.60%	5.63%	106.57	\$53,284	\$489	\$53,773
^ Brisbane Airport Corporation Pty Ltd	Fixed	8.00%	SemiAnnual		09/07/2019	BBB	\$50,000	5.26%	7.07%	113.23	\$56,614	\$1,381	\$57,994
^ G8 Education Limited	Fixed	7.65%	SemiAnnual		07/08/2019	NR	\$10,000	7.07%	7.45%	102.70	\$10,270	\$204	\$10,474
^ DBNGP Finance Corporation Pty Ltd	Fixed	6.00%	SemiAnnual		11/10/2019	BBB-	\$10,000	5.60%	5.88%	101.98	\$10,198	\$54	\$10,253
^ Westpac Banking Corporation	Fixed	7.25%	SemiAnnual		11/02/2020	AA-	\$100,000	4.73%	6.39%	113.48	\$113,476	\$1,852	\$115,328
^ Qantas Airways Limited	Fixed	6.50%	SemiAnnual		27/04/2020	BBB-	\$10,000	6.10%	6.37%	102.10	\$10,210	\$30	\$10,241
^ Lend Lease Finance Ltd	Fixed	6.00%	SemiAnnual		13/05/2020	BBB-	\$10,000	5.58%	5.87%	102.28	\$10,228		\$10,228
JEM (Southbank) Pty Ltd	Fixed	6.64%	SemiAnnual	28/06/2018	28/06/2020	A-	\$10,000	5.30%	6.30%	105.41	\$10,541	\$250	\$10,791
Telstra Corp. Ltd	Fixed	7.75%	SemiAnnual		15/07/2020	A	\$50,000	4.80%	6.64%	116.66	\$58,331	\$1,274	\$59,605
^ APT Pipelines	Fixed	7.75%	SemiAnnual		22/07/2020	BBB	\$100,000	5.71%	6.97%	111.17	\$111,171	\$2,401	\$113,572
^ Perth Airport Pty Ltd	Fixed	6.00%	SemiAnnual		23/07/2020	BBB	\$10,000	5.42%	5.81%	103.24	\$10,324	\$184	\$10,508
^ QPH Finance Co Pty Ltd	Fixed	5.75%	SemiAnnual		29/07/2020	BBB	\$10,000	5.42%	5.65%	101.84	\$10,184	\$167	\$10,351
^ Macquarie University	Fixed	6.75%	SemiAnnual		09/09/2020	AA	\$50,000	4.95%	6.12%	110.33	\$55,165	\$606	\$55,771
Stockland Trust	Fixed	8.25%	SemiAnnual		25/11/2020	A-	\$10,000	5.35%	7.06%	116.81	\$11,681	\$386	\$12,067

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^ Praeco Pty Ltd	Fixed	7.13%	Quarterly	28/07/2020	28/07/2022	BBB+	\$50,000	6.65%	6.95%	102.58	\$51,289	\$155	\$51,444
Praeco Pty Ltd	IAB	Annuity	Quarterly		15/08/2020	BBB+	\$10,000	5.74%	5.39%	67.48	\$6,748		\$6,748
JEM CCV	IAB	Annuity	Quarterly		15/06/2022	AA-	\$50,000	5.66%	7.27%	83.70	\$41,852		\$41,852
^ MPC Funding Ltd	IAB	Annuity	Quarterly		31/12/2025	AA-	\$10,000	6.17%	4.69%	84.57	\$8,457		\$8,457
Plenary Health Finance	IAB	Annuity	Quarterly		15/09/2029	A	\$10,000	6.40%	5.27%	102.32	\$10,232		\$10,232
Australian National University	IAB	Annuity	Quarterly		07/10/2029	AA+	\$10,000	5.91%	4.37%	92.84	\$9,284		\$9,284
Plenary Justice SA Pty	IAB	Annuity	Quarterly		15/06/2030	A	\$10,000	6.45%	4.66%	95.41	\$9,541		\$9,541
JEM NSW Schools II	IAB	Annuity	Quarterly		28/02/2031	A+	\$10,000	6.23%	4.13%	92.68	\$9,268		\$9,268
Civic Nexus Finance Pty Ltd	IAB	Annuity	Quarterly		15/09/2032	A+	\$10,000	6.39%	4.86%	104.69	\$10,469		\$10,469
Novacare	IAB	Annuity	Quarterly		15/04/2033	A+	\$10,000	6.06%	4.13%	98.01	\$9,801		\$9,801
^ MPC Funding Ltd	IAB	Annuity	Quarterly		31/12/2033	AA-	\$10,000	6.55%	4.23%	94.46	\$9,446		\$9,446
JEM (Southbank) Pty Ltd	IAB	Annuity	Quarterly		28/06/2035	A-	\$50,000	6.90%	4.58%	97.67	\$48,837		\$48,837
JEM NSW Schools II	IAB	Annuity	Quarterly		28/11/2035	A+	\$10,000	6.43%	4.00%	95.89	\$9,589		\$9,589

*Current Face Value on CIB bonds represents the Inflation Adjusted Face Value.

*Current Face Value on IAB bonds represents the Notional Face Value.

**Yield for Floating Rate Notes is the swap rate to Maturity/Call plus the trading margin.

**Yield for CIB and IAB equals Real Yield plus a current inflation assumption of 2.5%.

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***CIB and IAB running yield quoted is a commencing value, given current indexation, but will accrete up with inflation.

^Must be a wholesale client to purchase these bonds.

The beneficial ownership of the client's securities remains with the client, and are the client's assets, at all times.

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Vero Insurance Ltd	Fixed	6.75%	SemiAnnual	23/09/2014	23/09/2024	A-	\$10,000	4.17%	6.61%	102.15	\$10,215	\$95	\$10,310
[^] Rabobank Nederland N.V.	Fixed	6.42%	SemiAnnual	31/12/2014		A-	\$50,000	4.71%	6.30%	101.85	\$50,925	\$1,185	\$52,110
Rural Bank Ltd Australia	Fixed	9.50%	SemiAnnual	12/02/2015	12/02/2020	BBB	\$50,000	4.76%	8.99%	105.66	\$52,828	\$1,201	\$54,029
Vero Insurance Ltd	Fixed	6.15%	SemiAnnual	07/09/2015	07/09/2025	A-	\$10,000	4.84%	6.01%	102.25	\$10,225	\$114	\$10,339
National Wealth Management Holdings Ltd	Fixed	6.75%	SemiAnnual	16/06/2016	16/06/2026	A-	\$10,000	4.90%	6.46%	104.45	\$10,445	\$277	\$10,722
[^] AXA SA	Fixed	7.50%	SemiAnnual	26/10/2016		BBB-	\$100,000	6.00%	7.21%	104.00	\$104,000	\$371	\$104,371
[^] Elm Bv (Swiss Rein Co)	Fixed	7.64%	SemiAnnual	25/05/2017		A	\$100,000	5.96%	7.25%	105.25	\$105,250	\$3,569	\$108,819

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ISSUER	COUPON TYPE	COUPON	FREQUENCY	CALL DATE	MATURITY DATE	RATING	FACE VALUE*	YIELD**	RUNNING YIELD***	CAPITAL PRICE	CAPITAL VALUE	ACCRUED INTEREST	TOTAL VALUE
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Fixed Income Specialists

DirectBonds Indicative Floating Rate Senior Bonds

Friday, 8 November 2013

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^ BNP Paribas Australia Branch	Floating	1.15%	Quarterly		21/01/2014	A+	\$50,000	2.63%	3.71%	100.20	\$50,101	\$117	\$50,218
^ Royal Bank of Scotland Australia Branch	Floating	1.95%	Quarterly		10/03/2014	A	\$50,000	2.95%	4.53%	100.51	\$50,257	\$399	\$50,656
^ Suncorp Metway Ltd	Floating	1.10%	Quarterly		26/05/2014	A+	\$50,000	2.80%	3.68%	100.48	\$50,239	\$401	\$50,639
^ Westpac Banking Corporation	Floating	1.10%	Quarterly		18/08/2014	AA-	\$100,000	2.62%	3.65%	100.83	\$100,828	-\$50	\$100,778
Wesfarmers Ltd	Floating	2.60%	Quarterly		11/09/2014	A-	\$100,000	2.98%	5.10%	101.82	\$101,821	\$896	\$102,717
^ Societe Generale	Floating	1.50%	Quarterly		20/10/2014	A	\$50,000	3.37%	4.04%	100.68	\$50,342	\$128	\$50,470
BNP Paribas Australia Branch	Floating	1.10%	Quarterly		18/03/2015	A+	\$50,000	3.03%	3.62%	101.05	\$50,524	\$281	\$50,805
^ Morgan Stanley	Floating	1.80%	Quarterly		26/05/2015	A-	\$50,000	3.59%	4.33%	101.49	\$50,744	\$470	\$51,214
DBNGP Finance Corporation Pty Ltd	Floating	3.00%	Quarterly		29/09/2015	BBB-	\$50,000	4.48%	5.46%	102.50	\$51,252	\$345	\$51,597
Australia Pacific Airports (Melbourne) Pty Ltd	Floating	0.25%	Quarterly		14/12/2015	A-	\$500,000	4.00%	2.88%	98.38	\$491,917	\$2,250	\$494,167
ING Bank N.V. Sydney Branch	Floating	2.50%	Quarterly		22/03/2016	A+	\$50,000	3.88%	4.90%	103.70	\$51,850	\$355	\$52,205
^ Australia and New Zealand Banking Group Ltd	Floating	1.13%	Quarterly		09/05/2016	AA-	\$10,000	3.36%	3.64%	102.01	\$10,201	\$2	\$10,203
^ Westpac Banking Corporation	Floating	1.13%	Quarterly		09/05/2016	AA-	\$100,000	3.22%	3.63%	102.35	\$102,349	\$20	\$102,369
^ BNP Paribas Australia Branch	Floating	1.43%	Quarterly		24/05/2016	A+	\$50,000	3.89%	3.97%	101.51	\$50,756	\$436	\$51,192
DBCT Finance Pty Ltd (Dalrymple Bay)	Floating	0.25%	Quarterly		09/06/2016	BBB+	\$50,000	4.80%	2.93%	96.51	\$48,255	\$252	\$48,506
^ Brisbane Airport Corporation Pty Ltd	Floating	0.25%	Quarterly		01/07/2016	BBB	\$500,000	4.57%	2.90%	97.04	\$485,192	\$1,655	\$486,847

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Fixed Income Specialists

DirectBonds Indicative Floating Rate Senior Bonds

Friday, 8 November 2013

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Telstra Corp. Ltd	Floating	0.65%	Quarterly		01/12/2016	A	\$50,000	3.82%	3.20%	100.21	\$50,107	\$317	\$50,423
^ Commonwealth Bank of Australia	Floating	1.75%	Quarterly		25/01/2017	AAA	\$50,000	3.47%	4.15%	104.78	\$52,388	\$113	\$52,501
^ Westpac Banking Corporation	Floating	1.65%	Quarterly		06/02/2017	AAA	\$100,000	3.48%	4.06%	104.48	\$104,483	\$81	\$104,564
Morgan Stanley	Floating	0.47%	Quarterly		22/02/2017	A-	\$10,000	4.52%	3.14%	97.79	\$9,779	-\$8	\$9,771
DBCT Finance Pty Ltd (Dalrymple Bay)	Floating	0.30%	Quarterly		09/06/2021	BBB+	\$10,000	6.08%	3.17%	90.65	\$9,065	\$51	\$9,116
^ Sydney Airport Finance	Floating	0.29%	Quarterly		11/10/2022	BBB	\$50,000	6.40%	3.26%	88.40	\$44,200	\$130	\$44,330
DBCT Finance Pty Ltd (Dalrymple Bay)	Floating	0.37%	Quarterly		09/06/2026	BBB+	\$50,000	7.04%	3.52%	83.57	\$41,785	\$262	\$42,047

*Current Face Value on CIB bonds represents the Inflation Adjusted Face Value.

*Current Face Value on IAB bonds represents the Notional Face Value.

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Vero Insurance Ltd	Floating	1.00%	Quarterly	23/09/2014	23/09/2024	A-	\$10,000	4.39%	3.60%	99.35	\$9,935	\$50	\$9,985
[^] Rabobank Nederland N.V.	Floating	0.67%	Quarterly	31/12/2014		A-	\$50,000	5.22%	3.34%	97.95	\$48,975	\$197	\$49,172
Vero Insurance Ltd	Floating	0.70%	Quarterly	07/09/2015	07/09/2025	A-	\$10,000	4.92%	3.35%	97.65	\$9,765	\$58	\$9,823
[^] HSBC Bank Australia Ltd	Floating	2.80%	Quarterly	26/11/2015	25/11/2020	A	\$100,000	4.02%	5.23%	103.31	\$103,312	\$1,169	\$104,481
[^] Bank of Queensland Ltd	Floating	3.75%	Quarterly	10/05/2016	10/05/2021	BBB+	\$50,000	4.72%	6.04%	104.91	\$52,457	\$17	\$52,474
National Wealth Management Holdings Ltd	Floating	0.63%	Quarterly	16/06/2016	16/06/2026	A-	\$10,000	5.15%	3.32%	96.60	\$9,660	\$51	\$9,711
[^] Genworth Financial Mortgage	Floating	4.75%	Quarterly	30/06/2016	30/06/2021	A+	\$10,000	5.40%	6.93%	106.00	\$10,600	\$89	\$10,689
[^] National Capital Instruments	Floating	0.95%	Quarterly	30/09/2016		BBB+	\$50,000	5.80%	3.71%	95.65	\$47,825	\$214	\$48,039
[^] AXA SA	Floating	1.40%	Quarterly	26/10/2016		BBB-	\$100,000	6.40%	4.20%	95.25	\$95,250	\$175	\$95,425
[^] Bank of Queensland Ltd	Floating	4.25%	Quarterly	22/03/2017	22/03/2022	BBB+	\$50,000	5.44%	6.41%	106.56	\$53,279	\$477	\$53,756
[^] Elm Bv (Swiss Rein Co)	Floating	1.17%	SemiAnnual	25/05/2017		A	\$100,000	6.08%	4.16%	95.25	\$95,250	\$1,834	\$97,084
[^] National Australia Bank Ltd	Floating	2.20%	Quarterly	28/11/2017	28/11/2022	A-	\$10,000	5.04%	4.67%	102.54	\$10,254	\$101	\$10,356
[^] AMP Bank Limited	Floating	3.10%	Quarterly	21/12/2017	21/12/2022	A	\$10,000	5.04%	5.36%	105.98	\$10,598	\$79	\$10,677
[^] Deutsche Bank AG London	Floating	1.00%	Quarterly		23/04/2014	BBB	\$50,000	2.47%	3.57%	100.50	\$50,250	\$103	\$50,353
[^] The Royal Bank of Scotland PLC	Floating	0.87%	Quarterly		27/10/2014	BBB-	\$100,000	2.99%	3.47%	100.48	\$100,477	\$153	\$100,630

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