

1

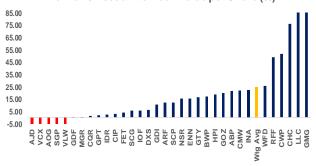
RESEARCH

VESTED EQUITIES | 9 July 2018

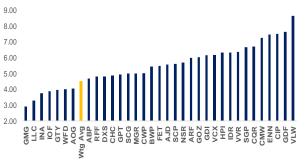
#### Current Share Price Premium/Discount to NTA, Dividend Yield, and Gearing

		Market	% of		Pre-Tax	Prem/ (disc) to	12 Mth Dividend	Est. Divid	and Vield	Gearing
ASX		Cap	Total	Price	NTA	NTA	Per Share	1-Yr	2-Yr	(ND/ND+E)
Code	Company Name	AUD\$m		AUD\$	AUD\$	(%)	AUD\$	(%)	(%)	(%)
ABP	Abacus Property Group	2,231	1.5%	3.85	3.12	23.29	0.18	4.68	4.88	21.4
AJD	Asia Pacific Data Centre	208	0.1%	1.81	n/a	n/a	0.10	5.52	5.52	8.6
AOG	Aveo Group	1,365	0.9%	2.35	2.66	-11.50	0.09	4.04	4.26	21.0
ARF	Arena Reit	584	0.4%	2.17	1.89	14.63	0.13	5.94	6.27	27.2
BWP	Bwp Trust	2,120	1.4%	3.30	n/a	n/a	0.18	5.42	5.39	20.5
CHC	Charter Hall Group	3,107	2.1%	6.67	3.65	82.59	0.32	4.83	5.22	-11.3
CIP	Centuria Industrial Reit	641	0.4%	2.58	2.46	4.74	0.19	7.48	7.09	43.2
CMW	Cromwell Property Group	2,253	1.5%	1.14	0.93	21.63	0.08	7.22	7.31	46.3
CQR	Charter Hall Retail Reit	1,714	1.2%	4.22	4.16	1.34	0.28	6.66	6.75	33.7
CWP	Cedar Woods Properties Ltd	487	0.3%	6.13	4.05	51.41	0.30	4.98	5.48	19.3
DXS	Dexus	10,154	6.8%	9.98	9.39	6.26	0.48	4.78	4.93	23.3
ENN	Elanor Investor Group	188	0.1%	2.02	1.67	21.22	0.16	7.43	8.07	22.4
FET	Folkestone Education Trust	708	0.5%	2.77	n/a	n/a	0.15	5.45	5.81	28.0
GDI	Gdi Property Group	684	0.5%	1.28	1.12	13.75	0.08	6.12	6.20	7.9
GDF	Garda Diversified Prop Fund	164	0.1%	1.19	1.19	-0.40	0.09	7.59	7.76	26.2
GMG	Goodman Group	17,431	11.8%	9.68	4.43	118.45	0.28	2.89	3.10	8.3
GOZ	Growthpoint Properties Austr	2,485	1.7%	3.68	n/a	n/a	0.22	6.01	6.17	40.0
GPT	Gpt Group	9,277	6.3%	5.14	5.04	2.03	0.25	4.92	5.18	26.3
GTY	Gateway Lifestyle	711	0.5%	2.34	1.54	51.65	0.09	3.93	4.15	20.8
HPI	Hotel Property Investments	463	0.3%	3.17	2.67	18.73	0.20	6.31	6.62	39.6
IDR	Industria Reit	428	0.3%	2.63	n/a	n/a	0.17	6.31	6.50	31.8
INA	Ingenia Communities Group	645	0.4%	3.10	2.52	22.92	0.10	3.74	4.26	23.8
IOF	Investa Office Fund	3,130	2.1%	5.23	n/a	n/a	0.20	3.86	3.94	23.1
LLC	Lendlease Group	11,698	7.9%	20.37	8.38	143.17	0.67	3.27	3.66	12.9
MGR	Mirvac Group	8,238	5.6%	2.22	2.20	0.84	0.11	4.95	5.09	26.4
NSR	National Storage Reit	959	0.6%	1.72	1.41	21.60	0.10	5.66	5.95	46.1
RFF	Rural Funds Group	542	0.4%	2.12	1.00	111.26	0.10	4.76	5.00	31.4
SCG	Scentre Group	23,767	16.0%	4.47	4.24	5.36	0.22	4.94	5.10	34.8
SCP	Shopping Centres Australasia	1,873	1.3%	2.50	2.23	12.29	0.14	5.60	5.64	33.3
SGP	Stockland	9,787	6.6%	4.02	4.19	-4.05	0.27	6.64	6.92	24.9
VCX	Vicinity Centres	10,182	6.9%	2.63	2.98	-11.71	0.16	6.12	6.27	24.7
VLW	Villa World Ltd	277	0.2%	2.18	n/a	n/a	0.19	8.62	9.63	20.4
VVR	Viva Energy Reit	1,604	1.1%	2.21	n/a	n/a	0.13	6.33	6.56	30.2
WFD	Westfield Corp	18,212	12.3%	8.84	5.20	70.01	0.26	3.97	4.09	38.2
	TOTAL	148,318	100%							
	S&P/Asx 300 Real Est Ix			3,389.4	2,750.1	1.23			4.68	
	S&P/Asx 300 A-Reit			1,416.7	1,239.1	1.14			4.86	
	S&P/Asx 300 Index			6,239.8	2,017.1	3.09			4.46	
	Arithmetic Average (All)			n/a	n/a	30.44	0.20	5.50	5.73	25.73
	Weighted Average (All)			n/a	n/a	37.96	0.21	4.74	4.93	25.34

Premium/Discount to Book Value per Share (%)



Gross Dividend Yield (%)



Source: BTIG, Bloomberg

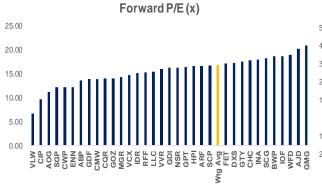


2

VESTED EQUITIES | 9 July 2018

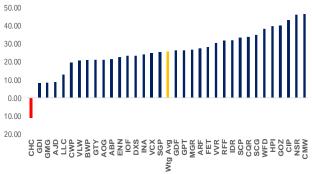
### **Other Metrics and Share Price Performance**

			Other M	<i>l</i> letrics				Share Price	e		
ASX	ASX Listed	P/E	P/E	Nav per	Price to	Performance (%)					
Code	Investment Companies	1 YR FWD	2 YR FWD	Share (\$)	Book (x)	1 Years	3 Years	5 Years	7 Years	10 Years	
ABP	Abacus Property Group	13.5	10.8	3.25	1.2	26.6	33.2	75.7	68.8	-23.5	
AJD	Asia Pacific Data Centre	20.1	18.1	2.20	0.8	2.0	43.7	70.8	80.1	80.1	
AOG	Aveo Group	11.1	11.9	3.43	0.9	-11.3	-11.7	96.1	-27.5	-84.2	
ARF	Arena Reit	16.4	15.5	1.93	1.1	-1.4	42.8	112.7	106.7	106.7	
BWP	Bwp Trust	18.5	18.9	2.82	1.2	12.6	4.1	40.1	82.0	105.8	
CHC	Charter Hall Group	17.7	16.6	3.79	1.8	23.7	45.3	66.3	207.4	90.8	
CIP	Centuria Industrial Reit	9.5	12.9	2.51	1.0	2.4	4.5	24.6	44.9	44.9	
CMW	Cromwell Property Group	13.8	13.8	0.93	1.2	21.4	8.1	15.2	63.8	53.8	
CQR		13.9	13.7	4.19	1.0	4.5	-0.2	9.9	32.7	0.5	
CWP	Cedar Woods Properties Ltd	12.1	9.1	4.05	1.5	21.1	21.6	12.1	43.6	135.8	
DXS	Dexus	17.2	16.9	9.39	1.1	6.2	38.2	52.6	86.9	32.7	
ENN	Elanor Investor Group	12.1	11.3	1.78	1.2	-3.8	28.7	58.4	58.4	58.4	
FET	Folkestone Education Trust	17.0	15.9	2.67	1.0	1.5	32.5	90.2	247.1	334.7	
GDI	Gdi Property Group	16.1	14.2	1.23	1.1	25.0	48.3	44.1	44.1	44.1	
GDF	Garda Diversified Prop Fund	13.8	13.0	1.19	1.0	3.9	19.4	16.5	16.5	16.5	
GMG	Goodman Group	20.8	19.5	4.82	2.0	21.8	54.4	99.2	165.2	-20.8	
GOZ	Growthpoint Properties Austr	14.0	15.7	3.08	1.2	16.8	16.8	51.2	98.4	8.0	
GPT	Gpt Group	16.3	15.6	5.04	1.0	7.8	20.4	30.8	65.3	-10.1	
GTY	Gateway Lifestyle	17.5	16.6	2.01	1.2	19.1	16.8	13.5	13.5	13.5	
HPI	Hotel Property Investments	16.4	15.1	2.67	1.2	6.0	24.8	53.1	53.1	53.1	
IDR	Industria Reit	15.1	14.5	2.57	1.0	15.9	42.0	40.5	40.5	40.5	
INA	Ingenia Communities Group	17.9	15.2	2.53	1.2	18.3	16.6	49.8	375.5	49.8	
IOF	Investa Office Fund	18.6	19.0	4.95	1.1	17.8	36.6	74.9	102.7	23.5	
LLC	Lendlease Group	15.3	13.8	n/a	1.9	20.4	34.9	130.7	120.0	114.1	
MGR	Mirvac Group	14.2	13.9	2.22	1.0	5.2	18.4	30.6	79.0	4.6	
NSR	National Storage Reit	16.2	16.7	1.49	1.2	14.3	8.0	79.4	79.4	79.4	
RFF	Rural Funds Group	15.3	14.3	1.42	1.5	16.2	105.5	195.9	195.9	195.9	
SCG	Scentre Group	18.1	17.2	4.29	1.1	10.6	15.5	45.1	45.1	45.1	
SCP	Shopping Centres Australasia	16.6	15.9	2.23	1.1	16.3	19.0	56.7	73.6	73.6	
SGP	Stockland	12.1	11.5	4.26	0.9	-6.3	-2.9	14.2	21.5	-13.5	
VCX	Vicinity Centres	14.6	14.3	3.09	0.9	3.5	-11.1	11.4	48.4	55.4	
VLW	Villa World Ltd	6.6	5.7	2.31	0.9	-2.7	6.3	86.3	129.5	93.8	
VVR	Viva Energy Reit	15.9	15.6	2.19	n/a	-2.2	0.5	0.5	0.5	0.5	
WFD	Westfield Corp	18.9	17.7	5.24	1.3	11.3	-4.5	19.1	57.8	12.3	
_	S&P/Asx 300 Real Est Ix	15.84	15.20	n/a	1.19	10.7	16.3	42.1	71.5	10.9	
	S&P/Asx 300 A-Reit	15.84	15.19	n/a	1.12	10.1	15.3	37.7	69.6	9.0	
	S&P/Asx 300 Index	16.11	15.38	n/a	2.12	10.4	15.3	28.9	34.0	24.5	
	Arithmetic Average (All)	15.39	14.71	3.08	1.17	10.13	22.84	54.95	85.89	53.41	
	Weighted Average (All)	16.77	15.98	4.05	1.25	11.06	19.40	51.35	80.55	29.79	



Source: BTIG, Bloomberg

Gearing (%)





## RESEARCH

# VESTED EQUITIES | 9 July 2018

Ticker	Real Estate Company	Company Description
ABP	Abacus Property Group	Abacus Property Group is a diversified property investment group providing exposure to a portfolio of commercial, retail, and industrial properties. The Group also offers mortgage investments, development syndicates and property funds management services.
AJD	Asia Pacific Data Centre	Asia Pacific Data Centre Group is a special purpose real estate investment trust. The Company own properties (land and buildings) that are operated or being developed as data centres.
AOG	Aveo Group	Aveo Group's activities include the development for resale of land subdivision, residential and commercial property along with commercial and residential building and construction. The Company also develops and manages retirement villages and invests in and manages office and commercial properties along with providing funds management and other property services.
ARF	Arena Reit	Arena REIT operates as a real estate investment trust. The Trust owns a portfolio in sectors such as childcare, healthcare, education and government tenanted facilities in Australia.
BWP	Bwp Trust	BWP Trust is a listed managed investment scheme which invests in commercial real estate throughout Australia. The Trust has a portfolio of Bunnings Warehouse properties located throughout Australia.
СНС	Charter Hall Group	Charter Hall Group invests in and develops real estate. The Company manages real estate investment funds and develops commercial, residential, and industrial properties.
CIP	Centuria Industrial Reit	Centuria Industrial REIT operates as an industrial real estate investment trust. The Company provides investment in industrial assets, financial advice, tax effective investment bonds, and other financial services. Centuria Industrial REIT serves customers in Australia.
CMW	Cromwell Property Group	Cromwell Property Group is a property and funds manager. The Company, through its subsidiary, provides funds management, property transactions, property and facilities management, finance, compliance, debenture issues, and debt management.
CQR	Charter Hall Retail Reit	Charter Hall Retail REIT owns a portfolio of supermarkets and shopping centers located in non-metropolitan areas throughout Australia, New Zealand and the United States.
CWP	Cedar Woods Properties Ltd	Cedar Woods Properties Limited is a real estate development company for residential housing as well as industrial and commercial projects in Australia.
DXS	Dexus	Dexus provides real estate services. The Company manages and invests in a portfolio of diversified properties, including office and industrial buildings, retail shopping centers, and car parks. Dexus serves customers in Australia and New Zealand.
ENN	Elanor Investor Group	Elanor Investor Group is an investment and funds management business. The Company diversifies its investments within funds management, hotels and leisure, and special situation investments.
FET	Folkestone Education Trust	Folkestone Education Trust is a property trust which invests in childcare centers and encompass the acquisition and ownership of freehold childcare centers throughout Australia and New Zealand.
GDI	Gdi Property Group	GDI Property Group is an integrated, internally managed property and funds management group with capabilities in ownership, management, refurbishment, leasing and syndication of office properties.
GDF	Garda Diversified Prop Fund	GARDA Diversified Property Fund is a property portfolio compromising of commercial assets and industrial properties. The Fund invests throughout Australia.
GMG	Goodman Group	Goodman Group is an integrated industrial property group. The Group has operations in Australia, New Zealand, UK, Asia and Europe. Goodman's activities include property investment, funds management, property development and property services. The Group's property portfolio includes business parks, industrial estates, office parks and warehouse/distribution centers.
GOZ	Growthpoint Properties Austr	Growthpoint Properties Australia Ltd is a property trust. The trust invests in retail, office, and industrial properties.
GPT GTY	Gpt Group Gateway Lifestyle	GPT Group is an active owner and manager of a diversified portfolio of Australian retail, office and industrial property assets. The Group's property portfolio include the MLC Centre, Australia Square, Rouse Hill Town Centre and Melbourne Central. Gateway Lifestyle Holdings Pty Ltd provides living solutions for senior citizens. The Company develops, owns and operates residential
HPI	Hotel Property Investments	parks and communities for Australian elderly citizens. Hotel Property Investments owns a portfolio of properties. The Company's properties consist of pubs, detached bottle shops and other on-site specialty stores, which are used to generate capital returns for its security holders. Hotel Property Investment's properties are
IDR	Industria Reit	located throughout Queensland and South Australia. Industria REIT operates as a real estate investment trust. The Company invests in and owns interest in real estate properties
	In mania, Communities, Oneur	throughout Australia, focusing on industrial, technology park and business park assets.
INA IOF	Ingenia Communities Group Investa Office Fund	Ingenia Communities Group manages, develops and invests in a portfolio of retirement village accomodation housing units. Investa Office Fund is a real estate investment trust. The Fund is an owner of investment grade office buildings and receives rental
		income from a tenant register comprising predominantly of Government and blue chip tenants. IOF has investments located in CBD markets throughout Australia and select offshore markets in Europe.
LLC	Lendlease Group	LendLease Group designs, develops, and manages property and infrastructure assets. The Company constructs apartments, commercial buildings, government offices, retirement living, and educational facilities. LendLease serves customers worldwide.
MGR	Mirvac Group	Mirvac Group is an integrated, diversified Australian property group comprising an investment portfolio and a development business. The Company's investment portfolio, Mirvac Property Trust, invests in and manages office, retail and industrial assets and the development business the surgency to be the order of a company's invests in and manages.
NSR	National Storage Reit	business has exposure to both residential and commercial projects. National Storage REIT is a Real Estate Investment Trust. The Trust owns self storage facilities in Brisbane, Sunshine Coast and Gold Coast in Queensland, Sydney Western Suburbs in New South Wales, Melbourne and Geelong in Victoria, Adelaide in South Australia, Perth in Western Australia and Hobart in Tasmania.
RFF	Rural Funds Group	Rural Funds Group is a real estate property trust which owns Australian agricultural assets.
SCG	Scentre Group	Scentre Group develops and owns retail real estate properties. The Company designs, manages, and leases of its portfolio of shopping centers. Scentre Group serves customers throughout Australia and New Zealand.
SCP	Shopping Centres Australasia	Shopping Centres Australasia Property Group is a real estate investment trust owning Woolworths Group anchored shopping centres and free standing retail assets.
SGP	Stockland	Stockland is a diversified Australian property group. The Group develops and manages Retail centers, Residential Communities and Retirement Living assets with a focus on regional centers and outer metropolitan. Stockland also owns a portfolio of Office and Industrial assets.
vcx	Vicinity Centres	Vicinity Centres retails asset and property management services. The Company offers a retail property investment and services organization involved in the ownership, management, and development of retail properties. The Company operates shopping centers across Australia.
VLW	Villa World Ltd	Villa World Ltd. is a fully integrated property investment and development group, The Company offers complete, ready to live in homes in Queensland, New South Wales and Victoria.
VVR	Viva Energy Reit	Viva Energy REIT Limited operates as a real estate investment trust. The Trust owns a portfolio of service station sites located throughout Australia. Viva Energy REIT also acquires fuel refining and retailing businesses.
WFD	Westfield Corp	Westfield Corp is a property trust that invests in, leases and manages over retail shopping centers in the United States and the United Kingdom. The Group's operations also include funds and asset management and property development and construction.



RESEARCH

VESTED EQUITIES | 9 July 2018

#### Disclaimer

This document is provided by Vested Equities Pty Ltd (ABN 54 601 621 390; AFSL 478987) ("Vested").

The material in this document may contain general advice or recommendations which, while believed to be accurate at the time of publication, are not appropriate for all persons or accounts. This document does not purport to contain all the information that a prospective investor may require. The material contained in this document does not take into consideration an investor's objectives, financial situation or needs. Before acting on the advice, investors should consider the appropriateness of the advice, having regard to the investor's objectives, financial situation and needs. The material contained in this document is for sales purposes. The material contained in this document is for sales purposes. The material contained in this document is for sales purposes. The material contained in this document is for sales purposes only and is not an offer, solicitation or recommendation with respect to the subscription for, purchase or sale of securities or financial products and neither or anything in it shall form the basis of any contract or commitment. This document should not be regarded by recipients as a substitute for the exercise of their own judgment and recipients should seek independent advice.

The material in this document has been obtained from sources believed to be true but neither Vested nor its associates make any recommendation or warranty concerning the accuracy, or reliability or completeness of the information or the performance of the companies referred to in this document. Past performance is not indicative of future performance. Any opinions and or recommendations expressed in this material are subject to change without notice and Vested is not under any obligation to update or keep current the information contained herein. References made to third parties are based on information believed to be reliable but are not guaranteed as being accurate.

Vested and its respective officers may have an interest in the securities or derivatives of any entities referred to in this material. Vested does, and seeks to do, business with companies that are the subject of its research reports. The analyst(s) hereby certify that all the views expressed in this report accurately reflect their personal views about the subject investment theme and/or company securities.

Although every attempt has been made to verify the accuracy of the information contained in the document, liability for any errors or omissions (except any statutory liability which cannot be excluded) is specifically excluded by Vested, its associates, officers, directors, employees and agents. Except for any liability which cannot be excluded, Vested, its directors, employees and agents accept no liability or responsibility for any loss or damage of any kind, direct or indirect, arising out of the use of all or any part of this material. Recipients of this document agree in advance that Vested is not liable to recipients in any matters whatsoever otherwise recipients should disregard, destroy or delete this document. All information is correct at the time of publication. Vested does not guarantee reliability and accuracy of the material contained in this document and is not liable for any unintentional errors in the document.

The securities of any company(ies) mentioned in this document may not be eligible for sale in all jurisdictions or to all categories of investors. This document is provided to the recipient only and is not to be distributed to third parties without the prior consent of Vested.